

## Key Questions

### 1. For specific details about the project, do the following:

- a. Call or send an Email to Rick Hunt
  - Phone # 360-931-7312 – Please leave a message if I'm unavailable.
  - Email: [rw\\_hunt@comcast.net](mailto:rw_hunt@comcast.net)
- b. Include the following information in your message. (This will help me develop a project distribution list for people who have an ongoing interest in the project.)
  - Your Name
  - Your Address
  - Your Phone Number
  - Your Email address
  - Feel free to include your questions.
- c. I will reply in one of the following ways:
  - If you have a significant question or want to learn more about the project, in some detail, I will set up a time when we can talk over the phone.
  - For simple, common questions, I will reply by Email with an answer or provide an attachment that covers the area of interest.

### 2. How to Donate – (All donations are tax-deductible)

- a. I am looking for people to donate in the following ways:
  - **Foundational Partners** – foundational partners are those who have significant resources and want to support this project up to 11% or more of the total cost of the project. This level requires a donation of \$10,000 or more. Donors who are looking for this type of involvement should call me directly.
  - **Supporting Partners** -- This level is for anyone who wants to support the project with any amount from \$3,000 to \$9,999. Donors who are looking for this type of involvement should call me directly.
  - **Underwriters** – These are donors who want to underwrite the cost of one tank fully installed (\$1,400).
  - **Component Donations** – These are donors who want to pay for a component of one tank. (*One uninstalled tank is \$600. The installation costs are about \$800 as shown in Item 4a. below.*)
  - **Participating Donors** – This includes any donation under \$600.
- b. This is close to the approach we used when fundraising for the new EBC church building.
- c. **Giving Options** – I've been receiving questions about how people might be able to structure their giving.
  - Our first choice is to receive the entire donation at once. The reason for this is it allows us to move quickly and deliver a tank to every household as soon as possible. Also, there are signals of significant inflationary pressure for building materials in Kenya. The sooner we can complete the project the cheaper it will be.

- However, not everyone can donate the full amount they would like to give all at one time. Therefore, I am establishing the following methods.
  - For donations of \$500 and below, I would encourage everyone to donate a lump sum. However, if this is too much, in your situation, I would like you to email me back and tell me how you want to give.
  - For the **Underwriters and Component** donors, who can't do the full sum, we are suggesting that you pay monthly. If you want to do this, please contact me. Outline how much you want to give in total, and how many payments you would like to break the total into.
    - a. I want to have all tanks installed no later than April of 2022, fifteen months from now. Therefore, the maximum number of months that we have is 15.
    - b. I will continue to accelerate the installation schedule as funds are available, however, it may yet take 15 months to finish.

### 3. How to Make a Payment.

#### a. Electronic Payments

- We **don't**, at present, have a **Paypal** account or any other electronic means of making donations. We may create a **FundMe** site, but we are not ready to do that yet.

#### b. Check

- Make check payable to:
  - **“The Matw'iku Project”**
- Mail to the following address:
  - **1720 SE Solomon Loop  
Vancouver, Wash. 98683**

#### c. Other:

- If you are sending a **larger check or cash**, and want it picked up then **contact Rick Hunt** by phone or Email, as shown above.
- Receipts will be sent via Email unless your request us to send it by U.S. mail.

### 4. Commonly Asked Questions:

#### a. How much does a tank cost?

- We just completed a large installation of 10 tanks. This is the most we've installed at one time.
- On Feb. 2<sup>nd</sup>, I completed a cost analysis on that installation. The following cost sheet includes that analysis.

- We've budgeted \$1,500 to purchase and install each tank. However, we've been under budget long enough that I am now willing to drop that amount to \$1,400, as follows:

➤ Cost by component -			
a. Total Material and Hardware Cost --	\$ 963	←	68 %
b. Total Delivery and Transport Costs --	\$ 97		7 %
c. Total Labor Costs --	\$ 245		18 %
d. Misc. Expenses --	\$ 95		7 %
	<u>Total All</u>		<u>100%</u>
➤ Material Breakdown from Above -			
a. Tank	\$ 600		62%
b. Site Preparation	\$ 141		15%
c. <u>Plumbing</u>	\$ 222		23%
	<u>Total All</u>	←	<u>100%</u>

- This is much lower than it would cost in the United States. The labor cost alone is a fraction of what we would pay here.

**b. How many tanks are we going to install?**

60 -- one for each household in the Village.

**c. How many tanks are already installed?**

By mid-February 26 tanks will be installed

**d. How long does it take for the tank to fill?**

During the rainy season, less than a week.

**e. How long will the water last in the dry season?**

The tank will provide 100 liters a day for 100 days. If there is any rain at all in the dry season, the water will last longer.

**f. How long will the tanks last?**

Our minimum target is 15 years, and we are implementing a maintenance protocol to ensure consistent maintenance, across the board. There is no reason they shouldn't last 20 years or more.

**g. How do we maintain sanitation?**

- Everyone, in the village, has been boiling water for many years. That is the first line of defense. There are also chemicals available, but they cost money. There is no way to control each household,

but since they depend on water from a stream, they are well versed in water cleanliness.

- There are purge valves on the piping that allows them to flush any contaminants as the new rainy season begins.
- Also, you must remember that, during the rainy season, they will be using all the water they want. The only expectation is that they make sure the tank is full when the dry season begins. This constant flow-through during the rainy season will help.
- As part of our maintenance protocol, we will make sure that the tank does not fill with sediment, and that it is cleaned once a year if possible.

**h. When do we hope to complete the tank project?**

No later than April 2022, two years from the installation of the first tank.

If donations are strong, we can complete it much sooner.

I will expand this list as more questions come up.

Rick Hunt